

## Message Text

LIMITED OFFICIAL USE

PAGE 01 MANILA 02339 281330Z

40

ACTION EB-11

INFO OCT-01 EA-11 NEA-10 ISO-00 L-03 NSC-10 CIAE-00

DODE-00 INR-10 NSAE-00 PA-04 RSC-01 USIA-15 PRS-01

SPC-03 SS-20 FEA-02 TRSE-00 COME-00 INT-08 CEA-02

CIEP-02 PM-07 OMB-01 DRC-01 /123 W

----- 066668

R 280931Z FEB 74

FM AMEMBASSY MANILA

TO SECSTATE WASHDC 1426

INFO AMEMBASSY JIDDA

AMEMBASSY KUWAIT

LIMITED OFFICIAL USE MANILA 2339

E.O. 11652: N/A

TAGS: ENRG, RP

SUBJECT: PETROLEUM: INCREASE IN PRICE OF EXXON CRUDE

REF: MANILA 470 PARAS 6 AND 7

1. EXXON REP WALLACE STATES HE INFORMING PETROPHIL  
FEB 28 ON INSTRUCTIONS FROM HOUSTON HEADQUARTERS THAT  
PRICE OF CRUDE IS BEING INCREASED FROM \$8.32 TO  
\$9.50-10.00 PER BARREL. HOUSTON INSTRUCTIONS ARE TO  
MAKE PRICE INCREASE RETROACTIVE TO JAN 1 BUT WALLACE  
BELIEVES ACCOMODATION WILL BE MADE TO LIMIT OR ELIMINATE  
RETROACTIVE FEATURE SINCE PETROPHIL IS MAKING PROMPT PAYMENTS  
FOR CRUDE ON CASH BASIS. IN ANY EVENT HIGHER PRICE WILL  
BE EFFECTIVE ON ALL TANKER LOADINGS BEGINNING FEB 28.

2. HOUSTON BASES PRICE INCREASE ON INCREASED  
GOVERNMENT OWNERSHIP OF PRODUCING COMPANIES IN PERSIAN  
GULF REGION AND REQUIREMENT THAT COMPANIES WILL HAVE TO  
BUY BACK 55 PERCENT OF CRUDE AT MINIMUM 93 PERCENT  
OF POSTED PRICE.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 MANILA 02339 281330Z

3. ACTION REQUESTED: IN ORDER RESPOND TO LIKELY GOP  
REQUEST FOR CLARIFICATION AND SUBSTANTIATION OF REASONS  
FOR THIS PRICE INCREASE, WOULD APPRECIATE  
ANY INFORMATION DEPARTMENT MAY HAVE CONFIRMING RATIONALE  
GIVEN BY EXXON.  
SULLIVAN

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PETROLEUM, SUPPLIES, SALES, CONTRACTS, PRICES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 28 FEB 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** MorefiRH  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974MANILA02339  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
**From:** MANILA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t1974023/aaaaachy.tel  
**Line Count:** 67  
**Locator:** TEXT ON-LINE  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** MANILA 470 PARAS 6 AND 7  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** MorefiRH  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 08 AUG 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <08-Aug-2002 by worrelsw>; APPROVED <08-Aug-2002 by MorefiRH>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PETROLEUM: INCREASE IN PRICE OF EXXON CRUDE  
**TAGS:** ENRG, RP  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005